

► Network-DNC

What is special with network-DNC?

DNC5000

leanDNC

Crossgrade-DNC

DNC-In-The-Box® Technology

10 good reasons for DNC-In-The-Box®

All about DNC

► For OEMs and large Accounts

Machine Data Collection

Network Adaptors

About us

Quotation

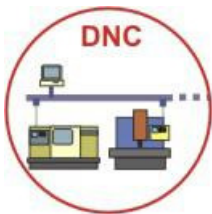
Contact us



For OEMs and large Accounts

INFOS FOR OEMS, LARGE ACCOUNTS AND RESELLERS

Before you reinvent the wheel ...



- Machine tool manufacturers
- Manufacturers of CNC controllers
- Machine tool dealers
- CAM system vendors
- DNC system vendors

1) WE ARE OPEN FOR COOPERATION

We know that we have the most advanced DNC network adaptors today. We are ready to let you participate on our know how if you decide to use our adaptors. You'll get any information you need to make best use of our adaptors together with your application.

2) WE OFFER LATEST TECHNOLOGY

Our products DNC-In-The-Box®, leanDNC, DNC5000 and MDC4000 are completely based on Internet technology. You have the choice of using our hardware (DNC-In-The-Box & Digital I/O adapters) with your own applications or adopting our complete software/hardware solutions. If you are, for example, a manufacturer of machines or controls and would like to offer your existing customer base a valuable upgrade solution for their older controls --> DNC-In-The-Box® may be the product you need - pre-configured and delivered with the right RS-232 cables and simple installation instructions. This may be just the right choice to generate a new turnover with old customers. If this is your business requirement, we can help you realize it. Or, you may be a vendor of CAM systems or DNC systems and have developed your own data organization. Perhaps you would like to integrate our network and DNC expertise with your own application. If so, you are free to use --> DNC-In-The-Box® together with the FTP server software of your choice and embed it in your application. This setup requires little work and reduces considerably the cost and the risk of a completely new development.

3) WE ARE LOOKING FOR DISTRIBUTORS AND RESELLERS

In some countries we are represented by several resellers; in others, we are looking for skilled distributors and resellers who already work in this field and have experience with DNC.

4) WE TRUST YOU, IF YOU WANT TO INSTALL YOURSELF

If you are, for example, a manufacturer of machines or controls and would like to offer your existing customer base a valuable upgrade solution for their older controls --> DNC-In-The-Box® may be the product you need - pre-configured and delivered with the right RS-232 cables and simple installation instructions. This may be just the right choice to generate a new turnover with old customers. If this is your business requirement, we can help you realize it.

Or, you may be a vendor of CAM systems or DNC systems and have developed your own data organization. Perhaps you would like to integrate our network and DNC expertise with your own application. If so, you are free to use --> DNC-In-The-Box® together with the FTP server software of your choice and embed it in your application. This setup requires little work and reduces considerably the cost and the risk of a completely new development.

5) WE INSTALL ON YOUR ACCOUNT

If you are machine tool dealer, for example, and would like to offer your customers a reliable,

future-oriented DNC system without wishing to build up the full know-how with all those old controls? --> Then we may be your partner who does the on-site work, installs the DNC system based on your order and trains and supports your client after installation.
Are you interested in becoming our partner? Then send us an e-mail: info@quinx.com